

CLIENT BACKGROUND

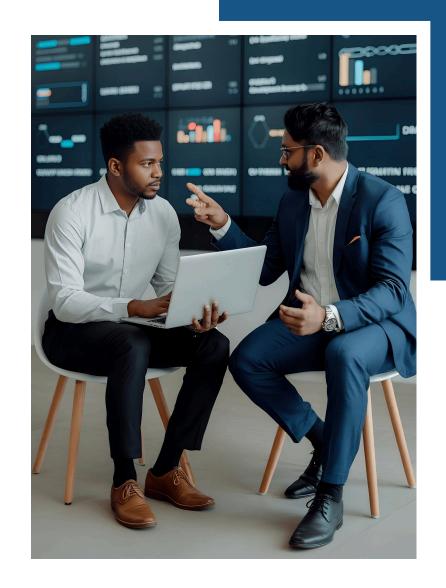
The client is a prominent government organisation in the UAE, overseeing various departments and facilities, ensuring the smooth operation of essential public services.



Business Challenges

The client faced several challenges related to workspace management:

- **1. Inefficient Workspace Allocation:** The client struggled with fragmented, manual processes to allocate workspaces across multiple departments. The lack of centralised control made it difficult to track space usage and optimise availability.
- **2. Lack of Interactive and User-Friendly Features:** The existing system lacked intuitive features such as interactive floor plans, multilingual support, and easy booking capabilities, which increased administrative workload and created confusion.
- **3. Underutilisation of Space:** Without a dynamic, data-driven approach to space management, many workspaces remained underutilised, impacting overall operational efficiency.
- **4. Time-consuming Coordination:** Coordinating space bookings between departments was time-consuming and inefficient, often leading to scheduling conflicts and bottlenecks in the system.
- **5. Limited Real-Time Visibility:** The existing system provided no real-time tracking of workspace occupancy, leading to difficulties in managing workspace availability and preventing overbooking or underutilisation.





Solution

The client was looking for an effective solution to streamline workspace management and improve operational efficiency, turned to <u>SightSpectrum</u>, a trusted partner with extensive experience in the Middle East. Recognising the success of <u>eFACiLiTY</u>® <u>IWMS</u> in similar projects and its proven track record of successful implementations in the region, SightSpectrum recommended eFACiLiTY® as the ideal solution.

eFACiLiTY® provided the client with **space management software for government buildings**, offering immediate value by enabling efficient workspace management across multiple departments. The solution was designed to meet the specific needs of government organisations, improving both workspace management and overall workflow efficiency.

eFACiLiTY® provided a comprehensive, user-friendly solution that perfectly aligned with the client's operational needs. With its interactive booking interface, real-time occupancy tracking, and multilingual support (including Arabic), the solution offered a seamless experience that addressed the client's diverse requirements and enhanced operational efficiency. Additionally, it served as an ideal workspace booking system for government offices, allowing easy scheduling and optimising space utilisation.



Solution (Contd)

<u>eFACiLiTY</u>[®] <u>Space Management Software</u> provided the client with a solution that delivered immediate value:

- **Streamlined Workspace Booking and Management:** By implementing an interactive visual booking interface, the client gained a more efficient, intuitive way for administrators to manage workspace allocations, reducing manual effort and improving operational efficiency.
- **Optimised Space Utilisation:** Real-time occupancy tracking enabled the client's administrators to monitor space availability, ensuring efficient usage and preventing overbooking or underutilisation
- Enhanced Accessibility across Departments: With multilingual support (including Arabic), the system ensured accessibility for their diverse workforce, encouraging adoption across departments. The flexibility and scalability of the system made it well-suited for workspace management software for government organisations in the Middle East

This solution transformed the client's workspace management, enhancing efficiency and transparency, and significantly improving how they allocated and utilised their resources.

Benefits

The implementation of eFACiLiTY® led to several significant improvements for the client:



Proactive Space Management: The solution successfully optimised the allocation and management of over 1,300 workspaces across multiple floors, ensuring efficient space utilisation and streamlining operations. This eliminated underutilisation, allowing for seamless management of multi-floor facilities and ensuring that space is always allocated based on real-time needs.



Enhanced Operational Efficiency: By automating the booking and management process, eFACiLiTY® significantly reduced the time spent on manual coordination, freeing up valuable time for staff to focus on high-priority tasks, resulting in both time and cost savings.



Maximised Space Utilisation: Real-time occupancy tracking allowed the client to proactively manage space usage, ensuring that every workspace was fully utilised and resources were optimally allocated.



Improved User Experience: With multilingual support, including Arabic, the system provided a user-friendly and intuitive experience for employees, contributing to high adoption rates across departments.



Informed Decision-Making: Centralised control and real-time reporting gave the client valuable insights into space usage, facilitating better decision-making and long-term operational efficiency.

These benefits resulted in a more efficient, transparent, and flexible workspace management system that empowered the client to better utilise their resources and improve overall operational effectiveness.

Expected ROI: Workspace Efficiency Gains & Cost Savings with eFACiLiTY®









15%

Improvement in space utilisation



Optimises space usage through real-time occupancy tracking

20%

Reduction in booking time



Automates booking, reducing manual coordination

15%

Improvement in space planning



Provides departmentspecific space use insights for efficient allocation 18%

Reduction in operational costs



Automates space management, cutting administrative tasks

Expected ROI figures are based on industry benchmarks for space management software and the capabilities of eFACiLiTY® IWMS for full implementation



Conclusion: Optimising Workspace Management with eFACiLiTY®

By adopting <u>eFACiLiTY</u>® <u>IWMS</u>, the client overcame challenges related to inefficient workspace allocation, lack of real-time visibility, and underutilisation of space. eFACiLiTY® streamlined workspace allocation, optimised space utilisation, and improved coordination across departments. Real-time tracking, multilingual support, and automated workflows significantly enhanced operational efficiency. As a result, the client achieved a more productive, resource-efficient environment, with a system that not only addressed immediate challenges but also laid the foundation for ongoing improvements in workspace management.

THANK YOU

More Case Studies





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